



## AUROFLUX – Sourcing Solution Partner





# Agenda



- Euroflux - Introduction
- Sourcing Solutions
- How It Works
- Advantages to the Industry
- Sourcing Products
- Other Solutions
- How can we start
- Why Euroflux
- Customers
- Thanks Giving



# Introduction



## History

- Started in 2008 for engineering Solution
- Introduced non metallic PPR piping system for Air, Water and other fluid transportation
- Did more than 500+ turnkey engineering solutions in Mechanical, Electrical and Plumbing

## Expertise

- Euroflux associated with various stakeholders / designers/suppliers in engineering sector all over India
- Can provide any kind of design, procurement solutions along with erection in MEP segment.

## Sourcing

- Euroflux wants to share its experience in Engineering and Procurement for the Industries to source quality products at contractors price.



# Sourcing Solution



**Bulk  
Purchases  
are always  
economic**

**Industries  
Need small  
quantity/  
occasional  
purchases in  
MEP  
Segment.**

**Regular  
dealers  
cannot  
supply  
contractors  
price to  
customers**

**Auroflux will  
source bulk  
purchase  
price and  
share the  
benefit to the  
industries**

**Auroflux will  
be a SINGLE  
POINT  
solution  
provider.**



# How It Works





# Advantages for the Industry



-  Cost Saving – Industries can source the material @ bulk purchase/project price
-  Technical – Euroflux working with the customer to select suitable products/BoM for the requirement thru its engineers
-  Quality – Customers can CHOOSE suitable/quality products with multiple options based on their budget
-  Transparency – Euroflux will work transparent and ethical manner/open margin principle
-  Single Point Solution – Euroflux will be a single point solutions and reduce the burden for the purchase dept.



# Sourcing Products



- GI, MS, SS, PPR, Aluminum, HDPE, CPVC, UPVC, SWR All kind of Pipes and Fittings.
- All types of plumbing fittings.
- Ball Valve, Butterfly Valve, NRV, Strainers and other fittings
- Compressors, Dryers, Filters, Chillers, Cooling Towers , Heat Pumps, Plate Heat Exchanger, Shell and Tube Heat Exchangers, and spares for the above equipment's
- All types cables, electrical switches and other items.
- All types of Pumps.
- SS fittings, Hydraulic Fittings, Fasteners.
- Water treatment related spares and chemicals.



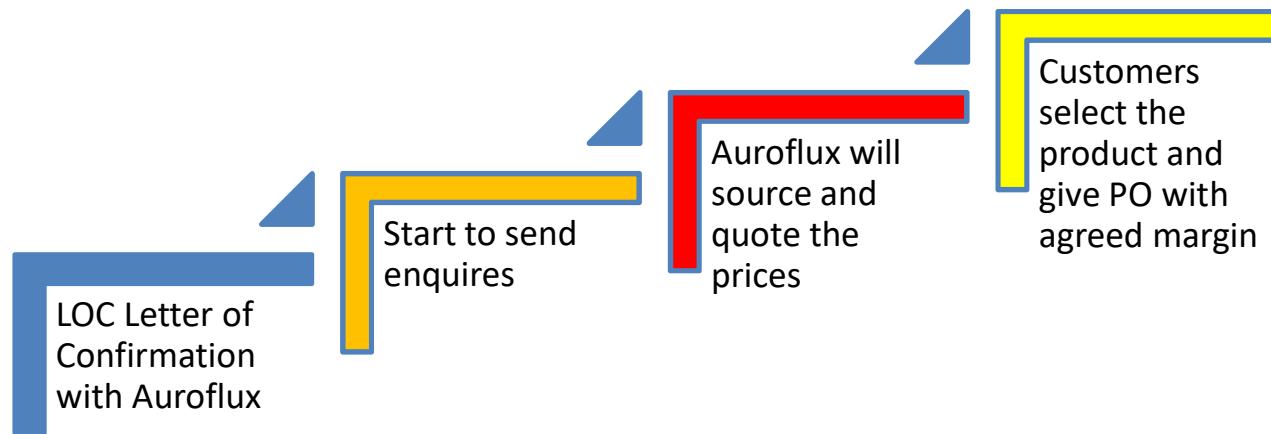
# Other Solutions



Consultancy	Procurement	Erection
<ul style="list-style-type: none"><li>• Euroflux can design the complete MEP system with equipment's</li><li>• Submit the detailed drawing and BoM</li></ul>	<ul style="list-style-type: none"><li>• Sourcing Solutions</li><li>• Procurement with open margin</li><li>• Make comparison and introduce quality products</li></ul>	<ul style="list-style-type: none"><li>• Euroflux can provide erection services</li><li>• Euroflux also recommend various erection teams directly to the customer.</li></ul>

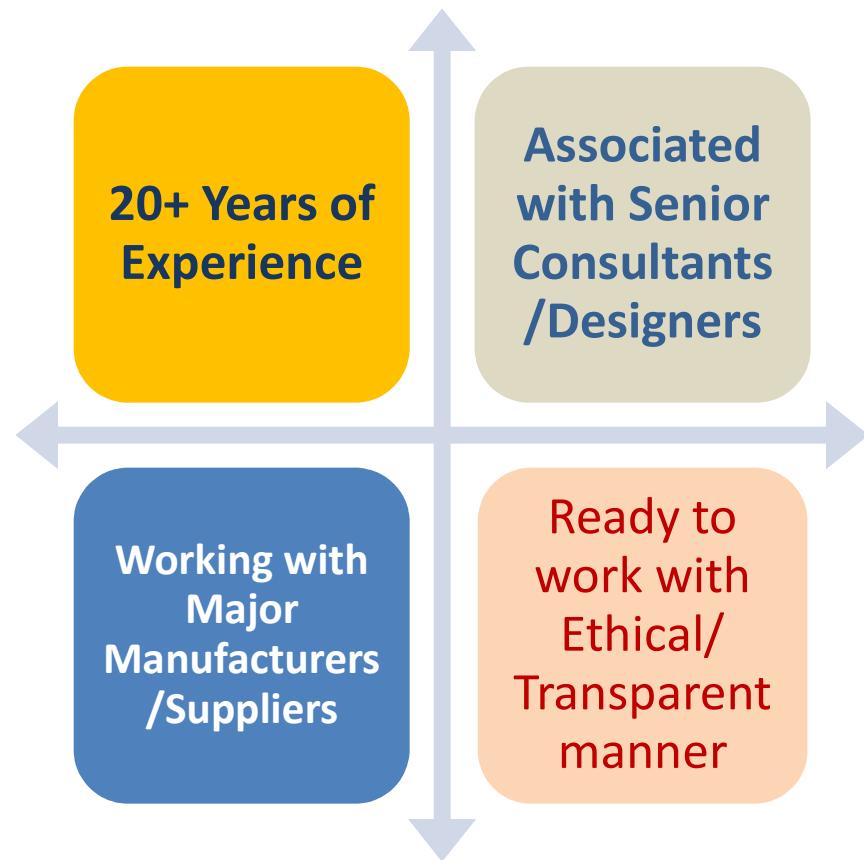


# How can we Start





# Why Euroflux





## Customers



**MANDO**  
Corporation



**Turbo Energy Ltd**  
A Unit of  TVS Group



**Reynolds**  
The pen the world prefers

**OPG**  
Power Ventures Plc



**SAINT-GOBAIN**  
GLASS

 Sundaram-Clayton Limited



**Leitner Shriram Manufacturing Ltd.**



**aspiration**  **energy**

**GEM**  
Our Technology - Your Trust • AIR TREATMENT • COOLING TOWERS • INDUSTRIAL COOLERS •  
Since 1984

**GEM Equipments Limited**



## Customers



**STANADYNE®**



**INZI** CONTROLS



**PARRYS**  
Go beyond

**Kothari**  
SUGARS AND CHEMICALS LTD



Tablets (India) Limited





Thanks giving



THANKS  
for spending time with us